

## SALO V. COSLOVSKY

Robert F. Wagner Graduate School of Public Service  
New York University  
Email: [salo.coslovsky@nyu.edu](mailto:salo.coslovsky@nyu.edu)

105 East 17<sup>th</sup> Street  
New York, NY 10003  
Phone: (617) 875-0937

### ACADEMIC APPOINTMENTS

2016 - present Associate Professor of Urban Planning and Public Service  
2009 - 2016 Assistant Professor of International Development  
Robert F. Wagner Graduate School of Public Service  
New York University, New York, NY

### EDUCATION

2009 Ph.D. Urban Studies and Planning; Massachusetts Institute of Technology  
2002 M.A.L.D. The Fletcher School of Law and Diplomacy; Tufts University  
1996 B.S. Public Administration; Fundação Getúlio Vargas (São Paulo, Brazil)

### REPORTS ON SUSTAINABLE DEVELOPMENT IN THE AMAZON

**[Reforestation, Environmental Protection and Economic Development in the Brazilian Amazon]** Rematamento Produtivo, Preservação Ambiental e Desenvolvimento Econômico na Amazônia Brasileira. Projeto Amazônia 2030, January 2026

**[Executive Roundtables: Diagnostic of Açaí]** Mesas Executivas de Exportação: O Panorama do Açaí, with Manuele Lima and Amanda Martins. Projeto Amazônia 2030, October 2025

**[Executive Roundtables and the promotion of forest-based enterprises in the Amazon]** Mesas Executivas de Exportação e o fomento aos produtos compatíveis com a floresta na Amazônia, Projeto Amazônia 2030, June 2023

**[Strategies for the development of cocoa farming in the Amazon rainforest]** Estratégias para o desenvolvimento da cacauicultura na Amazônia, Projeto Amazônia 2030, March 2023

**[Subnational opportunities for forest-friendly exports in the Amazon]** Oportunidades na exportação dos estados da Amazônia, The Inter-American Development Bank, November 2021

**[Strategies for local economic development in the Amazon rainforest: Lessons from three cases of business cooperation]** Estratégias para o desenvolvimento da Amazônia brasileira: Lições aprendidas dos arranjos pré-competitivos, Projeto Amazônia 2030, November 2021

**[The reality of food-oriented enterprises in the Amazon]** Amazônia: Territórios de Comidas, with Roberto Smeraldi e Manuele Lima. Projeto Amazônia 2030, October 2021

**[How Bolivia dominated the global brazil-nut market]** Como a Bolívia conquistou o mercado mundial de castanha-do-brasil [*updated version of an article published by World Development*], Projeto Amazônia 2030, June 2021

**[Opportunities for the export of forest-friendly products from the Amazon]** Oportunidades para Exportação de Produtos Compatíveis com a Floresta na Amazônia Brasileira, Projeto Amazônia 2030, April 2021

#### PEER-REVIEWED ARTICLES

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Who Opposes Labor Regulation? Explaining Variation in Employers' Opinions, with Matthew Amengual and Duanyi Yang. Regulation and Governance 2017, 11(4), pp. 404-421

Resilience and Renewal: Labor unions, inspectors, prosecutors and the enforcement of labor laws in Brazil, with Roberto Pires and Renato Bignami. Latin American Politics and Society 2017, 59(2), pp. 77-102

Beyond bureaucracy: How prosecutors and public defenders enforce urban planning laws in São Paulo, Brazil, International Journal of Urban and Regional Research 2015, 39(6), pp. 1103-1119

Flying under the radar? The state and the enforcement of labor laws in Brazil, Oxford Development Studies 2014, 42(2), pp.169-195

Economic development without pre-requisites: How Bolivian firms met food safety standards and dominated the global brazil-nut market, World Development 2014, 54, pp. 32-45

Parallel paths to enforcement: Private compliance, public regulation, and labor standards in the Brazilian sugar sector, with Richard Locke, Politics & Society 2013, 41(4), pp.496-525

Enforcing food quality and safety standards in Brazil: The case of COBRACANA, The Annals of the American Academy of Political and Social Science 2013, 649 (1), pp.122-138

Relational regulation in the Brazilian *Ministério Público*: The organizational basis of regulatory responsiveness, Regulation & Governance 2011, 5(1), pp.70-89

*Translated to Portuguese and reprinted as A Regulação relacional no Ministério Público brasileiro: As bases organizacionais da capacidade de resposta regulatória, in Fontainha, Fernando and Pedro Geraldo (eds). Sociologia Empírica do Direito. Lisboa/Curitiba: Juruá, 2015*

The Sociological citizen: Relational interdependence in law and organizations, with Susan Silbey and Ruthanne Huising, L 'Annee Sociologique, 2009, 59 (1), pp.201-229

## **BOOK CHAPTERS**

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The Pragmatic politics of regulatory enforcement, with Roberto Pires and Susan Silbey, in Handbook on the Politics of Regulation, edited by David Levi-Faur, London: Edward Elgar Publishers, 2011

## **BOOK REVIEWS**

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Root-Cause Regulation: Protecting Work and Workers in the 21<sup>st</sup> Century, by Michael J. Piore and Andrew Schrank, in ILR Review 2019, 72(3) 774-778

Employment and Development under Globalization: State and Economy in Brazil, by Samuel Cohn, in Social Forces, 2016, 95(4), pp.1-3

## **OTHER ARTICLES AND REPORTS**

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Centering the Amazon: Economic Transformation for Climate Stability, written for Perry World House's 2025 Conference, 'Feeding a Climate Changed World.', SDG Knowledge Hub

Brazil Nuts: Hidden Gems of the Amazon Rainforest, Nutfruit Magazine, International Nut Council, March 2024

Promoting Forest-Friendly Exports in the Brazilian Amazon, NACLA Report on the Americas, June 2023

Adoption and Diffusion of Green Innovation in Brazil: Eco-packaging for Consumer Goods and Tracking of Cattle in the Amazon, with Monica Romis. Technical Note n° IDB-TN- 1778. Institutions for Development Sector, Competitiveness, Technology and Innovation Division, The Inter-American Development Bank, November 2019

Increased Hospitalizations for Decompensated Heart Failure and Acute Myocardial Infarction During Mild Winters: A Seven-Year Experience in the Public Health System of the Largest City in Latin America, with Renato Levin et al. PLoS One 2018, 13(1): e0190733

Decent work in Export Processing Zones in Latin America and the Caribbean, prepared for the ILO's Regional Office for Latin America and the Caribbean, July 2017

## OPINION COLUMNS

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**Insights on local economic development and the Amazon:** *monthly opinion columns for O Estado de São Paulo, May 2024 – present – available at <https://www.estadao.com.br/economia/salocoslovsky/>*

**Strategies for sustainable development in the Amazon rainforest:** *monthly opinion columns, in English and Portuguese, for PlenaMata, September 2021-August 2023*

Denominação de Origem Amazônica, with Roberto Smeraldi, O Globo, January 2022

A Redenção do Brasil pela Amazônia, with Denis Minev, O Globo, April 2022

Produtos compatíveis com a floresta podem render R\$ 10 bilhões por ano à Amazônia, Revista Exame, August 2022

A Hora das Metas de Montreal, with Garo Batmanian, O Globo, November 2022

O que o Peru pode ensinar ao Brasil para impulsionar os produtos da Amazônia, Food Forum, April 2023

## MEDIA COVERAGE

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Since 2021, my research on sustainable development in the Amazon has been showcased in multiple international, national and local media outlets, including TV, radio, online, print, and audio. Vehicles include America's Quarterly, CNN Brazil, National Geographic Brazil, Valor Econômico, Valor International, A Folha de São Paulo, O Estado de São Paulo, O Globo, Revista Veja, Revista Exame, Revista Piauí, Revista Isto É Dinheiro, China Dialogue (also in Portuguese, Spanish and Chinese) and Mongabay; full list available upon request.

## SELECTED PRESENTATIONS

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Mesas Executivas da Bioeconomia do Pará: Encontro da vanguarda do açaí, COP30, Belém, Brazil, November 18, 2025

Bioeconomy: A Driver for Sustainable Development in the Amazon Region (keynote speaker), Brazilian Embassy in Berlin, June 5, 2025

Developing Investments and New Market Opportunities for Socio-Bioeconomy (keynote speaker), the European Commission, ApexBrasil and the Brazilian Mission to the EU in Brussels, June 4, 2025

Climate Change, forests and the Amazon bioeconomy (presenter), Brazilian Mission to the EU and the Brazilian Embassy in Brussels, June 3, 2025

Bioeconomie: Marches et Innovations Pour Une Amazonia Durable (keynote speaker), Brazilian Embassy in Paris, June 2, 2025

International Standards, Industrial Upgrading, and Innovation, (presenter), Brown University, May 28-30, 2025

Leapfrogging Amazônia 3.0 (presenter), Princeton University, May 8-9, 2025

Doctoral and Postdoctoral Conference (discussant), NYU Climate Change Initiative, April 25, 2025

Tree Talks (presenter), Rainforest Partnership and the Climate School at Columbia University, April 22, 2025

Feeding a Climate Changed World (presenter), University of Pennsylvania, March 18, 2025

Fullbright Amazonia (presenter), MIT, December 2024

*“Encontro Nacional do Agro e dos Adidos Agrícolas”* [national meeting of the agribusiness sector and Brazilian agricultural attaches] (featured speaker), ApexBrasil, Ministry of Agriculture and Ministry of Foreign Affairs, Brasília, Nov 2024

Environmental Perspectives: Brazil and the USA in the Coming Years (presenter), FGV Europe and Brazilian Consulate in NY, Oct 22, 2024

Amazon Trade: The Bioeconomy, Exports and Environmental Sustainability (presenter), ApexBrasil, September 2024

Food Systems and Climate Change (presenter), Instituto Arapyaú, NYC, September 2024

Forest to Farm, Regenerative Agriculture (moderator), NYU Law School, September 2024

Climate Policy and Climate Science: Road to COP30 (moderator), NYU KJCC, September 2024

The Bioeconomy (presenter), Fundo JBS pela Amazônia at Casa Amazônia-NYC, September 2024

Amazon’s Integral Partner: The Story of the Brazilian Cerrado (presenter), The Brazilian Mission to the EU and The Nature Conservancy, September 2024

Economic Development in the Amazon (presenter), O Estado de São Paulo, August 2024

Innovation, Socio biodiversity & Amazônia (presenter), Oxford University and UFPA, Belém, July 2024

The Economic Future of the Amazon, closing debate at course Amazônia 2030: Bases para o Desenvolvimento, Belém, March 2024

Local Economic Development in the Amazon, MIT, December 2023

“*Un futuro mas verde*”, Diálogo Regional de Política, Inter American Development Bank, São Paulo, September 2023

Amazon Day at NYC Climate Week, Science for the Amazon, FAPESP, September 2023

Unpacking the Brazilian Election, NYU IR Society, November 2022

Amazonian Leapfrogging: Tackling the Climate Crisis and Social Inequality with Nature-Based Solutions, Princeton University, May 2022

Amazonian Futures, Princeton University, November 2021

Forest-Based Economy, EU-Brazil Conference on Climate Change and Biodiversity, June 2021

Bioeconomy Investment in Tropical Forests: Other Continents Experiences, Fórum de Inovação em Investimento na Bioeconomia Amazônica F2BiA, June 2021

5<sup>th</sup> Annual Kagan Lecture in Law and Regulation, Berkeley Law School, University of California at Berkeley, CA, March 2019, *discussant*

Author Meets Critics, Annual Meeting of the Eastern Sociological Society (ESS), Boston, March 2019, *discussant*

Bioeconomia e Inovação Verde na América Latina e Caribe, Inter American Development Bank, Manaus, Brazil, December 2018

Brazil in Crisis: Resistance and Solidarity in the 21<sup>st</sup> Century, Institute for Public Knowledge, NYU, New York, NY, November 2018

Fourth Annual Workshop of the Political Economy of Latin America (PELA), Princeton University, April 2018, *discussant*

Presidential Panel, Annual Meeting of the Eastern Sociological Society, Baltimore, April 2018

Reflections on the 2018 Brazilian Elections, Columbia University, New York, February 2018

The Annual Meeting of the Law and Society Association (LSA), Mexico City, June 2017

Third Annual Workshop of the Political Economy of Latin America (PELA), Yale University, March 2017, *discussant*

The Impeachment Process in Brazil: Next steps and implications, Columbia University, New York, May 2016

Symposium on Brazil's Model of Low Carbon Sustainable Development, Brown University, Providence, April 2015

4<sup>th</sup> Annual Conference of the Sociology of Development Section, Providence, March 2015

Catching up to the Future? Advances and Challenges in the Politics, Society, and Social Policies of Contemporary Brazil, Brown University, Providence, November 2014

ILR School at Cornell University, Ithaca, October 2014

Bureau of International Labor Affairs, US Department of Labor, Washington DC, August 2014

26<sup>th</sup> Meeting of the Society for the Advancement of Socio-Economics (SASE), Chicago, July 2014

The Annual Meeting of the Law and Society Association (LSA), Minneapolis, June 2014

6<sup>th</sup> Annual People and Organizations Conference, Center for Human Resources, Wharton, University of Pennsylvania, October 2013

Special Program for Urban and Regional Studies (SPURS) at the Massachusetts Institute of Technology (MIT), Cambridge, February 2012

Festschrift for Judith Tandler, Massachusetts Institute of Technology, Cambridge, April 2011

29<sup>th</sup> International Congress of the Latin American Studies Association (LASA), Toronto, Canada, October 2010

Woodrow Wilson International Center for Scholars, Washington DC, January 2010

## RESEARCH GIFTS, GRANTS, AWARDS AND FELLOWSHIPS

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2025	Bezos Earth Fund and Instituto Clima e Sociedade, Rede de Pesquisa para uma Economia Sustentável da Amazônia
2024	Fundação Itaúsa, Mesas Executivas
2024	Instituto Arapyaú, Mesas Executivas
2024	Instituto Clima e Sociedade, Mesas Executivas
2024	Instituto Clima e Sociedade, Projeto Amazônia 2030, Phase 2
2022	Instituto Clima e Sociedade (with awards from Banco Santander, Banco Bradesco, Banco Itaú Unibanco, Instituto Arapyaú and Kawa Capital), Projeto InFloresta
2021	Amazon Initiative, The Inter-American Development Bank
2020	Instituto Clima e Sociedade, Projeto Amazônia 2030
2018	Competitiveness and Innovation, The Inter-American Development Bank
2014	New research support, Office of the Associate Dean, NYU Wagner
2014	Stephen Charney Vladeck Junior Faculty Fellowship, New York University
2011	Research award from the Lincoln Institute of Land Policy
2011	Research award, MIT's Political Science Department
2010	Faculty grant from Center for Latin American and Caribbean Studies at NYU
2008	Globalization and Labor Standards, MIT's Sloan School of Management
2007	The Rule of Law, Economic Development and Modernization of the State in Brazil, funded by DFID-UK and World Bank
2005	Awarded [through double-blind review] MIT's Benjamin Siegel Prize for Best Essay on Science, Technology, and Society



## **SELECTED PROFESSIONAL SERVICE**

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2025-2026     Site director, reaccreditation NYU Urban Planning Program

2024-present   Board of Directors, Conexsus USA

2020-present   Board of Directors, IMAZON (Belém, Brazil)

2020-2023     Senator, University Senate at NYU

2018-present   Convener, Tandler Network

2017-2019     Site director, reaccreditation NYU Urban Planning Program

2016-2019     NYU Wagner doctoral committee

## **TEACHING PORTFOLIO**

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Current:

- Institutions, governance and international development
- Policy implementation: How plans, policies and projects are put into action in the Government

Previous:

- Constructing national development strategies
- Scaling social enterprises: A virtual course abroad
- Protecting rights and promoting development: Labor and environmental standards in the global economy
- Doctoral research seminar

